

Our vision is to deliver outstanding outcomes for our clients with a platform that attracts, liberates and challenges the very best people.

About us

Barrenjoey is a proudly Australian financial services firm. We're uniquely majority staff owned and locally managed with global reach through our strategic partnership with Barclays.

Entrepreneurial and partnership focused, we aim to deliver great ideas and opportunities to help clients succeed. We're also passionate about driving positive social outcomes for communities.

We officially launched on 21 September 2020 with the capital and funding support of our foundation investors, Magellan and Barclays. Today, we employ over 300 people and have teams based in Sydney, Melbourne and Perth.

Ownership and governance structure

Majority locally owned

Barrenjoey Employees
45.4% economic interest
90.02% voting rights

Magellan Financial Group
36.4% economic interest
4.99% voting rights

Barclays
18.2% economic interest
4.99% voting rights

- We have a genuine partnership model
- While we are a private company, we have a governance framework similar to a listed company
- Our Board is highly credentialed and diverse and combines the leadership and functional expertise of independent and internal directors
- Our Executive Committee has extensive experience across products and geographies and is responsible for our business strategy and risk management

What we do

We aim to deliver outstanding outcomes for our clients through our advice, products and services. Across our four businesses, we support a broad range of domestic and international corporates, financial institutions, governments, investment managers and asset managers.

We've hired people from over 100 organisations to bring together the very best talent and some of the most experienced people in the Australian market.

Corporate Finance

- Strategic Advisory
- Mergers and Acquisitions
- Equity Capital Markets
- Debt Capital Markets

Equities

- Cash Equities, Sales Trading & Execution
- Equity Financing
- Equity Derivatives
- Corporate Access

Research

- ASX stocks
- Macro, strategy, quantitative & ESG
- Barclays global research

Fixed Income

- Government, Corporate, Securitisation & Derivative AUD/NZD product
- Interest Rate, Credit & Liquidity Risk Management

Who we are

Having the right culture is fundamental to us. Our values, embedded right from the start, are at the heart of everything we do. We're committed to building a gender balanced and inclusive workplace for all our employees. We value people for their ideas, drive and tenacity to collectively succeed. We don't believe in antiquated, hierarchical structures – our people are either Partner or Principal. And being newly established, we're unrestrained by legacy systems and processes allowing us to be nimble in our approach.



PARTNERSHIP

Partnership runs deep and lives at the core of who we are. We treat people with respect and seek their unique differences and views.



BIG PICTURE

We'll make decisions in the long-term interest of the partnership and our clients. Never for short-term gains.



RIGHT WAY

We will always act with integrity and never forget we are representing our clients, our firm and Australia more broadly.



JUST SOLVE IT

How we manage setbacks will define us. When things do go wrong, we won't attribute blame – we will focus on fixing the problem.



IT'S A SPADE

We will be open, authentic and honest always. We'll tell clients what they need to hear, not what they want to hear.



HAVE FUN

We want to have fun at work. Life is serious enough.

We make decisions that are in the long-term interest of our clients and the communities we operate in.

Partnering with Barclays

Our strategic partnership gives us enhanced scale and reach while allowing us to maintain an Australian focus and independence.

#1 World's Best Bank for Markets¹

#4 Global rank in provision of leveraged finance solutions²

#5 Largest Prime Broker globally and a leading European Prime Broker³

#6 Rank by volume of global DCM issuance and #5 in Europe⁴

>1500 Companies under Equities Research coverage across US and EU

Summary



ENVIRONMENT



SOCIAL



GOVERNANCE

- Diversity and inclusion are priorities and critical to our success; we can only create great ideas and opportunities for our clients if we have diverse minds
- Our board currently has a **25%** female representation targeting **30%+** later in 2022
- We partner with **Adara Group** to support women and children living in extreme poverty across remote parts of the world
- Being proudly Australian we aim to support Indigenous communities. We have provided funding so far to Dhupuma Barker, an independent school in East Arnhem Land for children in kindergarten to Year 6
- We're working alongside our strategic partner, Barclays, to assist clients with the transition to a low-carbon future
- Our office in Sydney, Liberty Place, has pioneered sustainable approaches with a **6 star** 'Green Star' carbon neutral designed refurbishment
- Our innovative Software as a Service (SaaS) cloud hosted technology strategy is efficient, flexible and secure and also minimises our environmental footprint

Our strategic partnership gives our clients access to:

- Barclays' global expertise and experience on relevant transactions
- Balance sheet support and underwriting capability
- Cross border advisory including access to global industry sector expertise
- Leveraged Finance
- Credit Trading & Securitisation
- Leading global equity and debt distribution network
- Global best in class Research

Milestones

OCTOBER 2020

'Advisory' Australian Financial Services licence obtained from ASIC

Corporate Finance business operational

APRIL 2021

Kelly O'Dwyer appointed as Non-Executive Director

NOV 2021

Fixed Income business operational

SEPTEMBER 2020

Barrenjoey Capital Partners is formally launched with foundation investors Magellan and Barclays

MARCH 2021

David Gonski appointed as Non-Executive Chair
 'Markets' Australian Financial Services licence obtained from ASIC
 Barrenjoey Markets Pty Limited admitted as an ASX, Chi-X and Austraclear Participant

MAY 2021

Equities business operational

MAY 2022

Barclays increases its capital investment in Barrenjoey

¹ Euromoney Magazine's Awards for Excellence 2020

² By share of wallet. Dealogic League Table as of 31 August 2020

³ Coalition as of Q1 2020

⁴ Dealogic League Table as of 31 August 2020